



The Strategic Drucker: Growth Strategies and Marketing Insights from the Works of Peter Drucker

Robert W. Swaim

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The strategy and marketing wisdom of Peter Drucker, compiled into one handy guide

Peter Drucker was widely considered the father of modern management. His 39 books and countless scholarly and popular articles predicted many of the major economic developments of the late twentieth century, and his influence upon modern business is almost immeasurable. In *The Strategic Drucker*, Drucker associate and student Robert Swaim has distilled Drucker's most important business strategies and philosophies into one valuable book. Swaim recounts and compiles Drucker's insight on growth, strategic planning, sales, marketing, innovation, and a wealth of other vital business topics. For anyone who wants to get to know the real Drucker, without digging through all of his books and articles, *The Strategic Drucker* is a valuable resource.

Robert Swaim, PhD (Beijing, China), has taught at numerous universities around the world and collaborated with Peter Drucker in developing an MBA and executive development program for Chinese executives and managers.

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